



## Proven COTS Successes:

- *Washington State Department of Licensing, PRFT – Critical to the administration of interstate truck licensing and collection of annual fuel tax, VIP successfully managed, installed and configured a fully integrated COTS solution to replace an existing system that was inefficient and outdated.*
- *California Department of Corrections, ARMS/RHRAS – In support of a statewide rollout to all correctional facilities, VIP provided integration, training and implementation support for an enterprise case management solution tracking the re-entry success of parolees.*
- *California Department of Consumer Affairs, BrEZe - Using MicroPact's VERSA platform to implement this COTS-based licensing solution, VIP effectively tracked implementation, provided core business operations analysis, and provided user training to impacted programs.*
- *California Department of Fish and Wildlife, ITM - To modernize the state's desktop, server and network infrastructure, VIP provided full integration support including analysis, QA testing and implementation, at every field office throughout the state.*

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PROFESSIONALS

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# Optimize the Power of COTS

One of the greatest challenges business leaders face today is how to stay competitive amid continuously changing technology needs. Between tight budgets and strict timelines, many organizations turn to commercial-off-the-shelf (COTS) software solutions to help them fulfill these needs and stay ahead of the competition. Unfortunately, these prepackaged solutions can be tediously complex, difficult to implement successfully and require investments in time and resources to customize to individual environments.

Visionary Integration Professionals (VIP) knows how to utilize COTS to help organizations meet strategic business goals. With over 20 years of experience in the enterprise technology field, VIP can help you get the most out of your technology investments.

## What Sets VIP Apart?

VIP has the agility of a small business and the mature infrastructure and proven processes of a large firm. Our management consulting and technology solution capabilities allow our qualified team members to take a hands-on, customer-centric approach to every project. Combining our streamlined business model with strong governance and strategic project management allows us to ensure a higher return on your COTS investment.

## Our Approach to COTS

Each implementation begins with careful analysis to understand your organization's specific needs. We then tailor our project management approach to focus on fulfilling these requirements, while meeting the demands of time and cost.

We actively monitor the project throughout the entire implementation process, from analysis, architecture and design to implementation and post-live operations/management, to ensure a seamless transition.

## Benefits for Your Company

- Ability to focus on premium customer service while we handle the implementation
- Maximum return on your COTS investment
- Improved customer experiences through enriched business programs
- Enhanced productivity and streamlined operations



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## Our Strategic Partnerships

Our extensive portfolio of industry-leading technology partners helps you maximize your COTS investment with hands-on service for optimal performance-driven results.

- Accela
  - Amazon Web Services
  - Cisco
  - FAST Enterprises
  - Hewlett Packard Enterprise
  - Infor
  - MicroPact
  - Microsoft
  - Pegasystems
  - Perfecto
  - Social Solutions Global
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